

December is AWCP Dues Renewal Month!!

***Please renew today! It's you, our members,
who make AWCP the association it is!!***



2017 has been an exceptional year for AWCP with our many events and programs! As we ring in the new year, AWCP will celebrate the association's 20th Anniversary! This association exists because of you, our dedicated members who have supported AWCP!

As we ended 2017 with the Holiday Party on December 7th at the Tsakopoulos Library Galleria in Downtown Sacramento, and as we look forward to 2018, AWCP will offer even more outstanding, specialized education with the growth of "The AWCP Education Academy" in both Northern and Southern California.

Along with a membership favorite, the Annual AWCP Golf Tournament on June 8th, with networking and philanthropic opportunities for our members, including the AWCP~Carly Bray Scholarship Fund, together with the Fall Education Conference October 12th, and the Holiday Party on December 13th, the new year ahead will be exciting and the AWCP Board of Directors are planning even more exemplary education for the upcoming year.

Education development begins with the January Legal Mini Conference, "***Raising the Bar...Ethics and Compliance Conference!***" will be held on January 12, 2018. The legal mini conference flyers are available on AWCP's website at www.awcp.org and the January Monthly Luncheon on January 17th at Sienna in Roseville.

The AWCP Board of Directors are dedicated to bringing you even better services and expanded programs for 2018. In 2016, the Board implemented the addition of a legislative liaison which gives our members better access to the CA Division of Workers' Comp and CA Dept. of Industrial Relations along with expanding AWCP to Southern California with monthly luncheons and mini conferences.

The AWCP Board is also very mindful of costs today and though the cost of doing business has increased, the exceptional quality of programs and events have continued. As such, there is ***no*** increase for Diamond Membership Dues for 2018, and we do encourage Diamond members to renew as Platinum members to receive prepaid benefits at a substantial cost savings. [Please see attached cost savings analysis.]

December is AWCP Dues Renewal Month! Please support your association by renewing today! With your dues, AWCP will continue to provide high quality service and education, using the best technology, and together we will improve the working lives of our AWCP members.

Also attached is the 2018 AWCP Calendar of Events.

A handwritten signature in cursive script that reads "Connie Conley".

Connie Conley
Executive Director



Association of Workers' Compensation Professionals

Association of Workers' Compensation Professionals

PO Box 760

Rancho Cordova, CA 95741-0760

916.290.8017 916.914.1706 (fax)

www.awcp.org info@awcp.org

2018 MEMBERSHIP APPLICATION*

_____ New Membership _____ Renewing Membership

Name: _____

Company: _____

Address: _____

City/State/Zip: _____ Specialty: _____

Phone: (____) _____ Fax: (____) _____

Email: _____

MEMBERSHIP TYPE (PLEASE CHECK ONE):

_____ Individual Membership Category

- Claims Examiner - \$30.00
Attorney - \$130.00
Other - \$100.00

Receive monthly updates
Reduced registration to monthly lunch meetings, mini conferences, fall education conference, golf tournament, and holiday party

_____ Diamond Membership - \$550.00

Company listing on website
Reduced registration for employees or clients to monthly lunch meetings, education conferences, holiday party
Reduced exhibitor/sponsor rate for special events (golf tournament, education conferences) and advertising rate in publications
Preferred placement of exhibit and advertising space

_____ Platinum Membership - \$4,000.00

A Company's Best Value!

Payments: \$2,500 Due December, 2018
\$1,500 Due July 1, 2018

Company listing in each publication and on website (preferred placement by category)
Pre-paid registration for 5 employees or clients to monthly luncheon meetings (Either NorCal or SoCal or a combination of both)
Pre-paid hole sponsorship at golf tournament
Pre-paid fees for one 4-some at golf tournament
Pre-paid registration for 5 employees or clients to mini conferences (March, June & August mini conferences)
Pre-paid registration for 5 employees or clients to fall education conference
Pre-paid preferred exhibit space at fall education conference
Pre-paid registration for 5 employees or clients to holiday party
Priority placement of exhibit and sponsorship space
Complimentary Full Page Ad in Four Mini Conference Syllabi

DUES PAYMENT:

_____ Check Enclosed (Payable to AWCP) _____ VISA _____ M/C _____ AMEX

Credit card number: _____ Amount: _____

Printed name: _____ Signature: _____

Expiration Date: _____ Security Code: _____ Billing Zip Code: _____

*Membership is for the full calendar year; pro-rating for partial year not available.

**Association of Workers' Compensation Professionals
Value of Platinum Membership - Prepaid Benefits
2018 Membership**

| <u><i>Prepaid Event</i></u> | 2017 <u><i>Non-Member Cost</i></u> | 2017 <u><i>Diamond Member Cost</i></u> |
|---|--|--|
| Five employees or clients to Monthly Luncheon Meetings** | \$ 2,025.00 | \$ 1,575.00 |
| Hole Sponsorship at Golf Tournament | \$ 800.00 | \$ 600.00 |
| Foursome at Golf Tournament | \$ 1,200.00 | \$ 1,000.00 |
| Five employees or clients to Fall Education Conference | \$ 800.00 | \$ 550.00 |
| Five employees or clients to Mini Conferences (Includes April, June and August Mini Conferences) | \$ 1,125.00 | \$ 900.00 |
| Exhibit Space at Fall Education Conference** | \$ 895.00 | \$ 595.00 |
| Five employees or clients to Holiday Party** | \$ 800.00 | \$ 560.00 |
| <i>Total Event Value</i> | <u>\$ 7,645.00</u> | <u>\$ 5,780.00</u> |

**** Prices may increased in 2018**

Other Benefits Include:

Company Listing on website
Complimentary Full Page Ad in Mini Conference Syllabi
Priority placement of exhibit and sponsorship space
Complimentary Career Center Ads
Complimentary Annoucement Center Ads

Total Platinum Membership - \$4,000.00

Payments: \$2,500 due in December, 2017

\$1,500 due on July 1, 2018

2018 AWCP CALENDAR OF EVENTS

| January 2018 | | | | | | |
|--------------|----|----|----|----|----|----|
| Su | Mo | Tu | We | Th | Fr | Sa |
| | 1 | 2 | 3 | 4 | 5 | 6 |
| 7 | 8 | 9 | 10 | 11 | 12 | 13 |
| 14 | 15 | 16 | 17 | 18 | 19 | 20 |
| 21 | 22 | 23 | 24 | 25 | 26 | 27 |
| 28 | 29 | 30 | 31 | | | |

| May 2018 | | | | | | |
|----------|----|----|----|----|----|----|
| Su | Mo | Tu | We | Th | Fr | Sa |
| | | 1 | 2 | 3 | 4 | 5 |
| 6 | 7 | 8 | 9 | 10 | 11 | 12 |
| 13 | 14 | 15 | 16 | 17 | 18 | 19 |
| 20 | 21 | 22 | 23 | 24 | 25 | 26 |
| 27 | 28 | 29 | 30 | 31 | | |

| September 2018 | | | | | | |
|----------------|----|----|----|----|----|----|
| Su | Mo | Tu | We | Th | Fr | Sa |
| | | | | | | 1 |
| 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| 9 | 10 | 11 | 12 | 13 | 14 | 15 |
| 16 | 17 | 18 | 19 | 20 | 21 | 22 |
| 23 | 24 | 25 | 26 | 27 | 28 | 29 |
| 30 | | | | | | |

| February 2018 | | | | | | |
|---------------|----|----|----|----|----|----|
| Su | Mo | Tu | We | Th | Fr | Sa |
| | | | | 1 | 2 | 3 |
| 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| 11 | 12 | 13 | 14 | 15 | 16 | 17 |
| 18 | 19 | 20 | 21 | 22 | 23 | 24 |
| 25 | 26 | 27 | 28 | | | |

| June 2018 | | | | | | |
|-----------|----|----|----|----|----|----|
| Su | Mo | Tu | We | Th | Fr | Sa |
| | | | | | 1 | 2 |
| 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| 17 | 18 | 19 | 20 | 21 | 22 | 23 |
| 24 | 25 | 26 | 27 | 28 | 29 | 30 |

| October 2018 | | | | | | |
|--------------|----|----|----|----|----|----|
| Su | Mo | Tu | We | Th | Fr | Sa |
| | 1 | 2 | 3 | 4 | 5 | 6 |
| 7 | 8 | 9 | 10 | 11 | 12 | 13 |
| 14 | 15 | 16 | 17 | 18 | 19 | 20 |
| 21 | 22 | 23 | 24 | 25 | 26 | 27 |
| 28 | 29 | 30 | 31 | | | |

| March 2018 | | | | | | |
|------------|----|----|----|----|----|----|
| Su | Mo | Tu | We | Th | Fr | Sa |
| | | | | 1 | 2 | 3 |
| 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| 11 | 12 | 13 | 14 | 15 | 16 | 17 |
| 18 | 19 | 20 | 21 | 22 | 23 | 24 |
| 25 | 26 | 27 | 28 | 29 | 30 | 31 |

| July 2018 | | | | | | |
|-----------|----|----|----|----|----|----|
| Su | Mo | Tu | We | Th | Fr | Sa |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 8 | 9 | 10 | 11 | 12 | 13 | 14 |
| 15 | 16 | 17 | 18 | 19 | 20 | 21 |
| 22 | 23 | 24 | 25 | 26 | 27 | 28 |
| 29 | 30 | 31 | | | | |

| November 2018 | | | | | | |
|---------------|----|----|----|----|----|----|
| Su | Mo | Tu | We | Th | Fr | Sa |
| | | | | 1 | 2 | 3 |
| 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| 11 | 12 | 13 | 14 | 15 | 16 | 17 |
| 18 | 19 | 20 | 21 | 22 | 23 | 24 |
| 25 | 26 | 27 | 28 | 29 | 30 | |

| April 2018 | | | | | | |
|------------|----|----|----|----|----|----|
| Su | Mo | Tu | We | Th | Fr | Sa |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 8 | 9 | 10 | 11 | 12 | 13 | 14 |
| 15 | 16 | 17 | 18 | 19 | 20 | 21 |
| 22 | 23 | 24 | 25 | 26 | 27 | 28 |
| 29 | 30 | | | | | |

| August 2018 | | | | | | |
|-------------|----|----|----|----|----|----|
| Su | Mo | Tu | We | Th | Fr | Sa |
| | | | 1 | 2 | 3 | 4 |
| 5 | 6 | 7 | 8 | 9 | 10 | 11 |
| 12 | 13 | 14 | 15 | 16 | 17 | 18 |
| 19 | 20 | 21 | 22 | 23 | 24 | 25 |
| 26 | 27 | 28 | 29 | 30 | 31 | |

| December 2018 | | | | | | |
|---------------|----|----|----|----|----|----|
| Su | Mo | Tu | We | Th | Fr | Sa |
| | | | | | | 1 |
| 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| 9 | 10 | 11 | 12 | 13 | 14 | 15 |
| 16 | 17 | 18 | 19 | 20 | 21 | 22 |
| 23 | 24 | 25 | 26 | 27 | 28 | 29 |
| 30 | 31 | | | | | |

| NOTES | | | | | | |
|--|--|--|--|--|--|--|
| Mini Conferences – January, April (TBA), June (TBA) and August (TBA) | | | | | | |
| Monthly Luncheons - Third Wednesday of the Month (No luncheons in June, October and December) | | | | | | |
| Golf Tournament – June 8, 2018 | | | | | | |
| Fall Conference – October 12, 2018 | | | | | | |
| Holiday Party – December 13, 2018 | | | | | | |
| | | | | | | |
| | | | | | | |